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3 KNOW ALL PERSONS BY THESE PRESENTS, That I, DENNIS M. LANGLITZ,
4 the undersigned, of Fairhope, Baldwin County, Alabama, have declared and do
5 declare:

6 That pursuant to 37 CFR §1.68, I have been warned that willful false
7 statements and the like are punishable by fine or imprisonment or both [18 USCA
8 §1001];

9 That I am over the age of 18 years, not a party to this proceeding and
10 competent to make this Declaration upon my own observation and knowledge;

11 That I am the Comptroller of P. J. Lumber Co. and have more than 12 years
12 experience in the lumber industry;

13 That P. J. Lumber Co. operated state-of-the-art high tech lumber cutting
14 machines for many years but were frustrated by their unreliability and the excessive
15 wear on parts and repair costs;

16 That for at least one year I surveyed the market for a machine to replace P. J.
17 Lumber's high tech ones until I came upon William Owens' machine which is the
18 subject of U. S. Patent Application No. 09/053,832;

19 That no other machine available in the industry, of which I am aware, contained
20 the combination of the non-skid continuous 'V' belt of the Owens machine;

21 That the novelty of the Owens' machine is in its mechanical simplicity and ease
22 of operation which results in much less component wear and much lower maintenance
23 costs;



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2 That William Owens' combination of the 'V' belt with a gang saw is new to this
3 industry and has satisfied a long felt need;
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5 That the Owens' machine's mechanical simplicity results in a much lower price
6 than any other machine capable to do the job;

7 That the reliability, price, and low maintenance cost of the Owens machine
8 prompted us to purchase a second machine for \$46,800 in 1999, just 14 months after
9 we purchased the first one for \$38,000;

10 That if Owens machine or another like it had been available in the market, we
11 would have purchased one long ago.

12 I declare under penalty of perjury under the laws of the State of Alabama and
13 of the United States the foregoing to be true and correct.

14 Dated this 15 day of June, 2000.

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19 DENNIS M. LANGLITZ
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